

DriveWorks Live

Configure, price, quote and automate online

Unleash the power of design automation

Now that you've automated many of your upfront sales and engineering processes with **Drive**Works, sales are up, costs are down, products are being delivered ahead of schedule and your customers are delighted. So where next?

With over 90% of businesses and consumers now researching products online before making a buying decision, and with a growing number of those seeking custom, bespoke or personalized products, the internet has become your new storefront – take advantage of it with **Drive**Works Live.

"Our customers can now see their products in 3D – this gives us a real competitive edge and we are manufacturing four times as many elevators."

Neil Dowse, Bramptons

Showcasing your entire range of product options online enables your customers to configure their product selection, get instant quotes, accurate delivery dates, and even place their orders with little or no input from sales.

Making your products easy to buy, as well as easy to sell, helps you build closer relationships with your customers, develop brand loyalty, and positively impact the entire sales process and the way you deliver products to market.

DriveWorks Live gives you a true global presence, helping you to reach more customers, faster than ever before.



KEY BENEFITS

- Enables engineers, sales teams, distributors, dealers, and customers to configure custom products on any device with a web browser
- Reuse your existing design automation projects
- Integrate into your existing company website
- Harness the power of the internet to win more business and increase profits
- Automatically generates customized products and documents when used with DriveWorks Autopilot



Anytime, anywhere, on any device

DriveWorks was engineered from the ground up to be modular, flexible, and scalable to the web.

Using **Drive**Works Live, no additional effort, web programming skills or consultants are required to transform your existing design automation projects into online sales configurators, enabling your sales teams, distributors, dealers, and customers to easily configure and view your products in 3D on any device with a modern web browser.



Minimum effort, maximum benefit

With all your experience and knowledge already built in, an online sales configurator guides your customers to the correct buying decision based on their budgets and needs, ensures that products can be manufactured economically, and quotes a price that is both competitive *and* profitable.

Using this guided selling approach also helps you to identify opportunities to promote higher value products and develop other revenue streams such as aftermarket service packages, add-ons, and warranties.

Access the data you need, when you need it

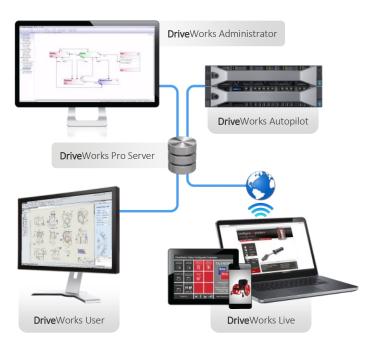
As with all **Drive**Works projects, you control who can access your data, so you can choose to make certain products or promotions only available direct or through dealers, or control pricing based on geographic region.

DriveWorks Live also enables changes to new product options, pricing, promotions, and marketing materials to be distributed instantly, so everybody sees accurate, up-to-date information at all times.

DriveWorks Pro Modules

DriveWorks Pro is structured into individual software modules, each designed to address specific business needs. Additional modules can be added as and when you need them to extend the benefits of design automation to users internal and external to your business. Data sheets for each module are available to download from **www.driveworkspro.com**.

- **Drive**Works Administrator is the core module of **Drive**Works Pro and is used to author, manage, test, run, and control user access to your design automation projects.
- DriveWorks Pro Server is included as standard and is used to queue automation jobs and distribute them to be processed by users with SOLIDWORKS® installed on their computer or by any available DriveWorks Autopilot.
- DriveWorks User enables your engineers, sales teams and other non-technical users within your business to configure custom products. All design automation projects are protected from unauthorized use and modification.
- DriveWorks Autopilot is a design automation engine that runs unattended, 24/7, to automatically generate custom products and documentation for manufacturing and sales.
 A dedicated license of SOLIDWORKS is required to generate 3D models and 2D drawings.





Since 2001, **Drive**Works has helped thousands of companies of all sizes, in all industries, realize significant cost savings and process improvements, and transform the way they do business. Our design automation and sales configurator solutions are sold and supported worldwide by best-in-class value added resellers.

Visit www.driveworks.co.uk to find your local DriveWorks reseller.

